We know that dealing with debt is a suffocating experience. Especially when you are stuck in a debt loop.



You make a payment but when you look at the statement - the debt doesn't go down. It might even go up.

The weight of the debt loop is increased by *collection phone calls* that continually make it harder and harder to breath.

If you are reading this, then you are tired of suffocating and you are looking for a way out and a chance to finally breath.

We have put this tool together because our goal is to help America with the debt crisis.

In this handy document you will find four ways of dealing with debt. If you need help with this analysis come sit down with an attorney for <u>free</u>.



Option 1

MONTHLY MINIMUM PAYMENTS

This is how credit card companies want you to pay them back. Under this approach you simply make the minimum payment to the creditor until the debt is paid in full.



Interest is what makes achieving a \$0 balance feel **impossible. Even if you don't** spend another dollar on purchases your balance still

increases because of interest.

PROS:

• All you have to do is keep making payment.

CONS:

- Costs the most because of interest; and
- Takes the most amount of time.

Who is a good candidate for Monthly Minimum Payments?

- People who are comfortable with their debt load;
- Have no problem making monthly payments, and
- Could pay off the balance in full if necessary.

Option 1 Example

You have 5 Credit Cards			
Credit Card	Balance	Interest	Payment
CC 1	\$7,500	19.99%	\$175
CC 2	\$3,500	24.99%	\$115
CC 3	\$1,500	16.99%	\$50
CC 4	\$1,500	12.99%	\$50
CC 5	\$1,000	27.99%	\$35
	\$15,000		\$425

Year 1:

- Amount Paid: \$5,100
- Outstanding Debt: \$12,811

Year 2:

- Amount Paid: \$5,100
- Outstanding Debt: \$10,383

Year 3:

- Amount Paid: \$5,100
- Outstanding Debt: \$7,463

Year 4:

- Amount Paid: \$5,100
- Outstanding Debt: \$4,681

Year 5:

- Amount Paid: \$2,900
- Outstanding Debt: \$2,925

Total Paid: \$23,300!!! And you are still in debt.

Option 2

DEBT SNOWBALL



Debt Snowball is an effective way of *reducing your debt.*

STEP 1

Gather all your bills, debts and income.

STEP 2

Complete an accurate and sustainable budget (this is where most people get tripped up).

STEP 3

Calculate your disposable income.

STEP 4

Use your disposable income to pay off your debt starting with the smallest debt *or* the debt with the highest interest rate.

Why is it called a debt snowball? As you pay off debt, the amount paid to a single debt increases.

PROS

- Much faster than making minimum payments; and
- Actionable plan with proven success.

CONS

- Requires a substantial amount of money and time, you may have to get another job to increase your income.
- Has a low success rate without proper planning.

Who is a good candidate for Debt Snowball?

- People who can continue to afford to make minimum payments;
- Have at least \$200 in discretionary income to apply towards paying off debt; and
- Can pay off debt within 24 months.

Option 2 Example

You have 5 Credit Cards

Credit Card	Balance	Interest	Payment
CC 1	\$7,500	19.99%	\$175
CC 2	\$3,500	24.99%	\$115
CC 3	\$1,500	16.99%	\$50
CC 4	\$1,500	12.99%	\$50
CC 5	\$1,000	27.99%	\$35
	\$15,000		\$425

Disposable Income: \$235 / mo Year 1:

- Amount Paid: \$7,800
- Outstanding Debt: \$9,891
- Paying it off way faster!

Option 2. Seeing is believing			
Month 1 Month 2			
Payment	Balance	Payment	Balance
\$175	\$7,450	\$175	\$7,399
\$115	\$3,458	\$115	\$3,415
\$50	\$1,471	\$50	\$1,442
\$50	\$1,466	\$50	\$1,432
\$260	\$763	\$260	\$521
\$650	\$14,609	\$650	\$14,209
Month 3		Month 4	
Payment	Balance	Payment	Balance
\$175	\$7,347	\$175	\$7,295
\$115	\$3,371	\$115	\$3,326
\$50	\$1,412	\$50	\$1,382
\$50	\$1,398	\$50	\$1,363
\$260	\$273	\$260	\$20
\$650	\$13,802	\$650	\$13,386
Month 5		Month 6	
Payment	Balance	Payment	Balance
\$175	\$7,241	\$175	\$7,187
\$115	\$3,280	\$115	\$3,234
\$50	\$1,352	\$50	\$1,321
\$290	1,087	\$290	\$809
\$20	\$0	\$0	\$0
\$650	\$12,961	\$630	\$12,551
Month 11		Month 12	
Payment	Balance	Payment	Balance
\$175	\$6,901	\$175	\$6,841
\$115	\$2,985	\$115	\$2,933
\$360	\$470	\$360	\$117
\$0	\$0	\$0	\$0

\$0

\$10.357

\$0

\$650

\$0

\$9,891

Option 2: Seeing is believing

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\$0

\$650

Option 3

DEBT SETTLEMENT

Debt settlement is the process of paying off debt by negotiating with creditors to pay less money than what you legally owe.



Why would a creditor take less? For a couple of reasons.

- Money today is worth more than money tomorrow.
- Debt Settlement is an *alternative* to Bankruptcy. Creditors would rather be paid something than nothing.

STEP 1

Do you owe the debt?

STEP 2

Negotiate a settlement.

STEP 3

Get it in writing & pay it.

STEP 4

Get proof it is paid.

Debt settlement can save you time, money, and stress!

Pros:

- Faster than debt snowball.
- Save 50% or more!
- Stops the harassing phone calls.
- Will improve your credit score.

Cons:

- Cost. If you are doing this yourself this is by far the most time consuming.
- Potential tax implications.

Who is a good candidate for Debt Settlement?

- People who can no longer afford to make minimum payments, or have already defaulted on the debt;
- Have discretionary income to apply towards paying settlements;
- Can pay off settlements within 24 months.

Option 3 Example

You have 5 Credit Cards

Credit Card	Balance	Interest	Payment
CC 1	\$7,500	19.99%	\$175
CC 2	\$3,500	24.99%	\$115
CC 3	\$1,500	16.99%	\$50
CC 4	\$1,500	12.99%	\$50
CC 5	\$1,000	27.99%	\$35
	\$15,000		\$425

Debt Settlement Offers & 24-month payment plan option

Credit Card	Balance	Settlement	Payment
CC 1	\$7,500	\$3,750	\$156
CC 2	\$3,500	\$1,750	\$73
CC 3	\$1,500	\$750	\$63
CC 4	\$1,500	\$750	\$63
CC 5	\$1,000	\$500	\$21
	\$15,000	\$7,500	\$376

The savings are real and the time it takes to recover financially is much shorter.

Should I do debt settlement on my own?

Sometimes trying to settle on your own is fine. But if you run into these problems then hiring an attorney will save you time and money.

- Sued by a debt collector;
- Arguing Statute of Limitations;
- Want to validate a debt.

Or, if you have any of these types of debt:

- More than 5 accounts;
- More than \$10,000 in collections;
- Judgments;
- Repossessions;
- Apartment Evictions;
- Student Loans;
- Timeshares.

Wondering if Debt Settlement is right for you? We can help you decide! Just call to schedule your FREE consultation.

Option 4

BANKRUPTCY

Chapter 7 Bankruptcy is the least intensive way to deal with debt. The federal government has made a legal *restart button* because they understand that life happens.



AZCLG's Bankruptcy Process will take as little as 5 hours of your time total, that includes meeting with us the first time, *we do the rest.*

There are a lot of steps, but we guide you the process from start to finish.

What about Chapter 11 or 13?

AZCLG Debt Settlement is usually way faster and more cost effective than Chapter 11 or 13 Bankruptcy. But if needed, we can help with this too.

Pros:

- fastest, cheapest, and most effective debt resolution process;
- You can get financing the day *after* your file bankruptcy for credit cards, and car loans; and
- Stops garnishments and foreclosures.

Cons:

- Will be on your credit for ten years;
- Not everyone will qualify; and
- This is not for small debts, should have at least \$15,000 in debt.

Who is a good candidate for Bankruptcy?

- People who have a significant amount of debt, or
- Have wage garnishments, multiple judgments, or owe back taxes;
- Cannot afford minimum payments, debt snowball or debt settlement.

Wondering if you qualify for a Chapter 7 Bankruptcy? We can review this and all the other options with you to help you make the best choice for you. Schedule a FREE consultation to find out more.



How Much does it cost to get out of \$15,000 in Credit Card Debt?

	Years	Paid
Minimum		
Payments	5	\$22,500
Debt		
Snowball	2.4	\$19,500
Debt		
Settlement	2	\$7,500
Bankruptcy	0.5	\$0

Our office is a judgment free zone, so no need to wait to book your free consultation to decide what options work best for you!

What to expect during the consultation?

We will review your credit report,

It is how we assess your financial situation. Please note that we are a Law Firm, we will never sell or share your information with anyone, and all information is on a secure server.

We will review any documents you provide,

Have collection notices, lawsuits, credit reports, whatever you have that you want us to review with you – we will!

We will answer your questions, give you a timeline, and a quote. The goal is put you in a better financial

situation. We will create a plan that fits your needs and your budget.

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